

Pacific Gas and Electric Company
Energy-Efficiency Rebates for Your Business

Custom Retrofit Program Catalog

Saving energy for a brighter future



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HVAC and Lighting Control Workforce Standard Qualification Requirements

To be eligible for an incentive for non-residential heating, ventilation, and air conditioning (HVAC) measures exceeding \$3,000 and/or for lighting control (LC) measures exceeding \$2,000, prior to these measures being installed, modified or maintained, each technician rendering such work is required to provide their applicable qualification documentation.

HVAC measure installations:

The person doing the work must have at least one of the following criteria:

- (a) Completed an accredited HVAC apprenticeship
- (b) Is enrolled in an accredited HVAC apprenticeship
- (c) Completed at least five years of work experience at the journey level according to the Department of Industrial Relations definition, Title 8, Section 205, of the California Code of Regulations, passed a practical and written HVAC system installation competency test, and received credentialed training specific to the installation of the technology being installed, or
- (d) Has a C-20 HVAC contractor license issued by the California Contractor's State Licensing Board

Lighting control measure installations:

The person doing the work must produce an installer certification from the California Advanced Lighting Controls Training Program

Calculated Incentives

This program provides financial incentives for the installation of high-efficiency equipment and energy savings systems that are otherwise ineligible for a PG&E rebate. You will need to prequalify with us before you begin the purchase and installation of equipment.

The Calculated Incentives offering may serve new load and new construction measures in which equipment is installed to serve new customer loads. Newly constructed process loads generally fall under Calculated Incentives.

PG&E Calculated Incentive Rates

Measure	kW	kWh	Therms
To code/Standard practice	\$75.00	\$0.06	\$0.50
Above code/Standard practice	\$150.00	\$0.12	\$1.25
Whole building using normalized metered energy consumption (NMEC)	\$200.00	\$0.12*	\$1.75

*In the event the Project implements approved PG&E Automated Demand Response (AutoDR) Program demand response (DR) components the Project will be eligible to receive an additional \$0.06/kWh integrated demand side management incentive (IDSM).

Consider Calculated Incentives if:

You would like to install a product not offered under PG&E's deemed rebates,
AND

You have not yet initiated construction,

OR

You are adding equipment to an existing building,

OR

Your construction is not governed by an energy code, such as California Building Standards Code (Title 24) or otherwise.

For more details, visit pge.com/customized.



More ways for your business to save money

To find the latest rebate information and catalogs or to apply for rebates online, visit [pge.com/businessrebates](https://www.pge.com/businessrebates). For a full glossary of terms, please visit [pge.com/glossary](https://www.pge.com/glossary).

PG&E offers a wide range of tools and resources that can help your business save energy and money while helping the environment.

- Check out PG&E's Calculated Incentives for businesses if you did not find a rebate matching the high-efficiency equipment you would like to install. To learn more, visit [pge.com/cr](https://www.pge.com/cr).
- Sign up for automated benchmarking service at [pge.com/benchmarking](https://www.pge.com/benchmarking), which allows you to use the ENERGY STAR® Portfolio Manager to track and compare your facility's energy performance over time.
- Use PG&E's audit tools to identify options for saving energy and money at your facility, and get started on developing a comprehensive energy management plan. Visit the Business Energy Checkup at [pge.com/waystosave](https://www.pge.com/waystosave).
- Find out how you can earn incentives for large custom projects, including equipment upgrades and retrocommissioning, by using PG&E's Calculated Incentives Program. Visit [pge.com/customized](https://www.pge.com/customized) and [pge.com/rcx](https://www.pge.com/rcx).
- Explore PG&E's demand response programs, which offer incentives for managing your energy use during times of peak demand. Visit [pge.com/demandresponse](https://www.pge.com/demandresponse).
- Check out PG&E's third-party programs at [pge.com/thirdparty](https://www.pge.com/thirdparty). These programs are managed by energy-efficiency specialists and offer a range of services to provide you with industry-specific, energy-saving solutions—from heavy industry to hospitality to dairies to wineries to food processors.
- Go to the Agriculture and Food Processing section of PG&E's website at [pge.com/ag](https://www.pge.com/ag) to learn about loans and grants that focus on food, agribusiness, alternative energy and environmental programs, or call our **Agricultural Customer Service Center** at [1-877-311-FARM \(3276\)](tel:1-877-311-FARM).
- If you are considering generating your own electricity, talk to your PG&E account representative about incentives for solar, wind and fuel cell self-generation equipment.

You also may learn more about these programs, tools and offers by contacting your local PG&E account representative or by calling our **Business Customer Service Center** at [1-800-468-4743](tel:1-800-468-4743).

Ready to get started with your next project and need the help of a contractor? Find local vendors who participate in PG&E's energy-efficiency rebate programs for your business at [pge.com/tradeprodirectory](https://www.pge.com/tradeprodirectory).