

# Q4 2019 Clean Transportation Program Advisory Council Meeting

January 29, 2020



Together, Building  
a Better California



# Agenda

## **Safety/ Introductions**

**9:00 – 9:10**

## **EV Charge Network**

**9:10 – 10:10**

- Program Update
- Lessons Learned

## **BREAK**

**10:10 – 10:25**

## **EV Schools**

**10:25 – 11:00**

- Program Overview
- Proposed Rebate Structure

# EV Charge Network: *Update*





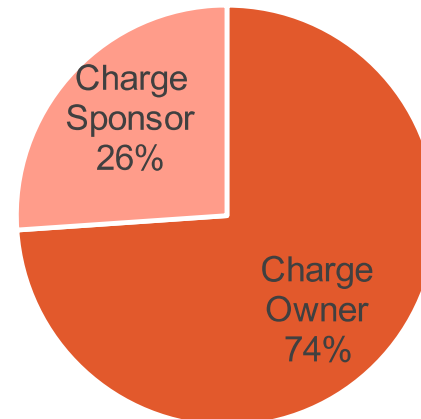
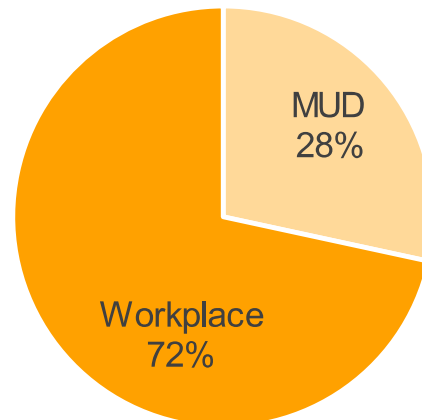
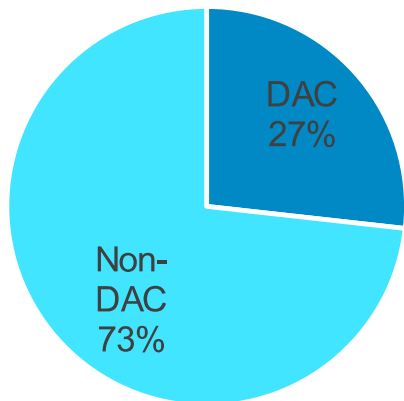
# Overall Progress Update

## Status as of 12/31/2019

	Ports	Sites
Submitted	15,758	819
Viable	4,894	204
Final Design	3,349	161
Construction substantial complete	2,293	116
Activated	1,769	98

- **Customer acquisition** complete: application portal closed Q2 2019
- **Site eligibility** complete: all customer agreements in place\*
- **Final design** at steady capacity, with aim of completing 4,500 final designs by Q1 2020
- **Construction** at steady capacity, with aim of constructing 200-250 ports/month

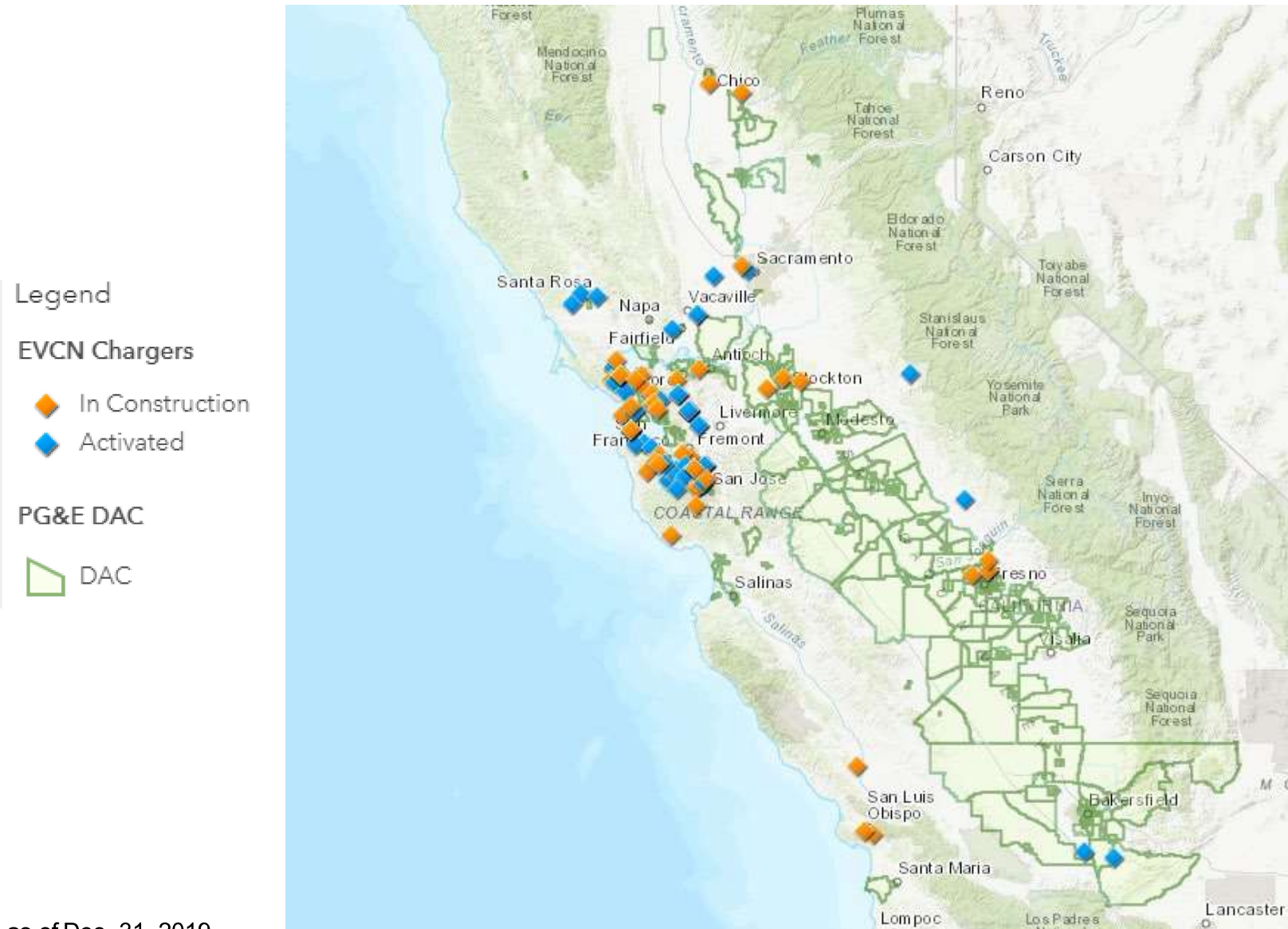
## Installed port portfolio<sup>1</sup>





# EVCN Construction and Activation Map

- Activated sites and sites in construction updated on [public map](#)
- Sites are summarized by zip code to maintain site host anonymity



Note: Data as of Dec. 31, 2019

# EV Charge Network: *Lessons Learned*



# Behind-the-meter Design Template



**PG&E PROJECT # 31455992  
ELEMENTS  
INSTALLATION OF ELECTRIC VEHICLE LEVEL 2 CHARGING EQUIPMENT  
1600 TRAVION CT. FAIRFIELD, CA 94533**



PACIFIC GAS AND ELECTRIC COMPANY  
P.O. BOX 99700  
SACRAMENTO, CA 95899-7300



Blair Church & Flynn  
CONSULTING ENGINEERS  
412 South Broadway, Suite 200  
Oakland, California 94612  
Tel: (415) 555-4500  
Fax: (415) 555-5300

PROJECT NO: EVS0806413319  
DRAWN BY: BO CAMPBELL  
CHECKED BY: ROBERT FRANCIS

REV	DATE	DESCRIPTION
0	11/20/2019	ISSUED FOR PERMIT



IT IS A VIOLATION OF LAW FOR ANY PERSON, UNLESS THEY ARE ACTING UNDER THE DIRECTION OF A LICENSED PROFESSIONAL ENGINEER, TO ALTER THIS DOCUMENT.



PG&E PROJECT # 31455992  
ELEMENTS  
1600 TRAVION CT.  
FAIRFIELD, CA 94533

SHEET TITLE  
**TITLE SHEET & PROJECT DATA**

SHEET NUMBER  
**T1.0**

SITE INFORMATION	AREA MAP	LOCATION MAP	PROJECT DESCRIPTION																																																																								
<p><b>EV SITE ADDRESS:</b> 1600 TRAVION CT. FAIRFIELD, CA 94533</p> <p><b>POWER COMPANY:</b> PG&amp;E</p> <p><b>PROPERTY OWNER:</b> FAIRFIELD EQUITY FUND LP 1600 TRAVION CT. FAIRFIELD, CA 94533</p> <p><b>CONTACT:</b> NIA STOCKBRIDGE (559) 292-9212</p> <p><b>COUNTY:</b> SOLANO COUNTY</p> <p><b>LATITUDE (NAD83):</b> 38° 15' 30.74" N 38.2585395°</p> <p><b>LONGITUDE (NAD83):</b> 122° 2' 28.41" W -122.0412254°</p>			<ul style="list-style-type: none"> <li>INSTALL (20) LEVEL 2 CHARGING PORTS</li> <li>INSTALL (2) UTILITY METERS</li> <li>EACH EV STALL IS ASSIGNED TO A SPECIFIC UNIT/RESIDENT</li> <li>CBC 11B-228.3.2 EXCEPTION #1: EVCS NOT AVAILABLE TO THE GENERAL PUBLIC AND INTENDED FOR USE BY A DESIGNATED VEHICLE OR DRIVER SHALL NOT BE REQUIRED TO COMPLY WITH CBC SECTION 11B-228.3.2</li> <li>CBC 11B-228.3.2 EXCEPTION #2: IN PUBLIC HOUSING FACILITIES, EVCS INTENDED FOR USE BY ONE EV OWNER OR OPERATOR AT THEIR RESIDENCE SHALL NOT BE REQUIRED TO COMPLY WITH SECTION 11B-228.3.2</li> </ul>																																																																								
<p><b>APPLICABLE CODES</b></p> <p>ALL WORK SHALL COMPLY WITH THE FOLLOWING APPLICABLE CODES:</p> <p>2016 CALIFORNIA BUILDING CODE 2016 CALIFORNIA ELECTRICAL CODE 2014 NATIONAL ELECTRICAL CODE</p> <p>IN THE EVENT OF CONFLICT, THE MOST RESTRICTIVE CODE SHALL PREVAIL</p>			<p><b>DRAWING INDEX</b></p> <table border="1"> <thead> <tr> <th>SHEET NO:</th> <th>SHEET TITLE</th> <th>REV NO:</th> </tr> </thead> <tbody> <tr><td>T1.0</td><td>TITLE SHEET &amp; PROJECT DATA</td><td>0</td></tr> <tr><td>T2.0</td><td>GENERAL NOTES</td><td>0</td></tr> <tr><td>T2.1</td><td>GENERAL NOTES</td><td>0</td></tr> <tr><td>C1.0</td><td>OVERALL SITE PLAN</td><td>0</td></tr> <tr><td>C1.1</td><td>DEMOLITION SITE PLAN - LOCATION 1</td><td>0</td></tr> <tr><td>C1.2</td><td>DEMOLITION SITE PLAN - LOCATION 2</td><td>0</td></tr> <tr><td>C1.3</td><td>ENLARGED SITE PLAN - LOCATION 1</td><td>0</td></tr> <tr><td>C1.4</td><td>ENLARGED SITE PLAN - LOCATION 2</td><td>0</td></tr> <tr><td>E1.0</td><td>ELECTRICAL PLAN - LOCATION 1</td><td>0</td></tr> <tr><td>E1.1</td><td>ELECTRICAL PLAN - LOCATION 2</td><td>0</td></tr> <tr><td>E1.2</td><td>SINGLE LINE DIAGRAM - LOCATION 1</td><td>0</td></tr> <tr><td>E1.3</td><td>SINGLE LINE DIAGRAM - LOCATION 2</td><td>0</td></tr> <tr><td>E2.0</td><td>ELECTRICAL DETAILS - LOCATION 1</td><td>0</td></tr> <tr><td>E2.1</td><td>ELECTRICAL DETAILS - LOCATION 2</td><td>0</td></tr> <tr><td>E2.2</td><td>ELECTRICAL DETAILS</td><td>0</td></tr> <tr><td>E2.3</td><td>COMMUNICATION DIAGRAM - LOCATION 1</td><td>0</td></tr> <tr><td>E2.4</td><td>COMMUNICATION DIAGRAM - LOCATION 2</td><td>0</td></tr> <tr><td>S1.0</td><td>EQUIPMENT DETAILS</td><td>0</td></tr> <tr><td>S2.0</td><td>PRECAST &amp; CIP FOUNDATION FOR HOCKEY PUCK METER PANEL</td><td>0</td></tr> <tr><td>S3.0</td><td>PRECAST &amp; CIP FOUNDATION FOR EV CHARGERS</td><td>0</td></tr> <tr><td>R1.0</td><td>REFERENCE DRAWINGS</td><td>0</td></tr> <tr><td>R1.1</td><td>REFERENCE DRAWINGS</td><td>0</td></tr> <tr><td>R2.0</td><td>TITLE 24 DOCUMENT</td><td>0</td></tr> </tbody> </table>	SHEET NO:	SHEET TITLE	REV NO:	T1.0	TITLE SHEET & PROJECT DATA	0	T2.0	GENERAL NOTES	0	T2.1	GENERAL NOTES	0	C1.0	OVERALL SITE PLAN	0	C1.1	DEMOLITION SITE PLAN - LOCATION 1	0	C1.2	DEMOLITION SITE PLAN - LOCATION 2	0	C1.3	ENLARGED SITE PLAN - LOCATION 1	0	C1.4	ENLARGED SITE PLAN - LOCATION 2	0	E1.0	ELECTRICAL PLAN - LOCATION 1	0	E1.1	ELECTRICAL PLAN - LOCATION 2	0	E1.2	SINGLE LINE DIAGRAM - LOCATION 1	0	E1.3	SINGLE LINE DIAGRAM - LOCATION 2	0	E2.0	ELECTRICAL DETAILS - LOCATION 1	0	E2.1	ELECTRICAL DETAILS - LOCATION 2	0	E2.2	ELECTRICAL DETAILS	0	E2.3	COMMUNICATION DIAGRAM - LOCATION 1	0	E2.4	COMMUNICATION DIAGRAM - LOCATION 2	0	S1.0	EQUIPMENT DETAILS	0	S2.0	PRECAST & CIP FOUNDATION FOR HOCKEY PUCK METER PANEL	0	S3.0	PRECAST & CIP FOUNDATION FOR EV CHARGERS	0	R1.0	REFERENCE DRAWINGS	0	R1.1	REFERENCE DRAWINGS	0	R2.0	TITLE 24 DOCUMENT	0
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<p><b>FLOOD HAZARD AREA NOTE</b></p> <p>THIS SITE IS LOCATED IN SHADED FLOOD ZONE "X". AREA OF MINIMAL FLOOD HAZARD.</p>			<p><b>ENGINEER OF RECORD</b></p> <p>CIVIL DAVID MOWRY PE # 54,414 BLAIR CHURCH &amp; FLYNN CONSULTING ENGINEERS</p> <p>ELECTRICAL BRIAN DUFFY PE # 22220 BLAIR CHURCH &amp; FLYNN CONSULTING ENGINEERS</p>																																																																								
<p><b>CONTRACTOR NOTE</b></p> <p>CONTRACTOR SHALL COMPLETE INSTALL PER THE SIGNED AND SEALED SET OF DRAWINGS. ANY NECESSARY DEVIATIONS FROM THE DRAWINGS MUST BE SUBMITTED THROUGH AN RFI REQUEST PROCESS WITH ENGINEERING FOR AN APPROVAL PRIOR TO CONTRACTOR PROCEEDING WITH A DEVIATION OF THE SIGNED AND SEALED SET OF DRAWINGS.</p>	<p><b>CALL BEFORE YOU DIG</b></p> <p>UNDERGROUND SERVICE ALERT UTILITY NOTIFICATION CENTER OF CALIFORNIA 811 OR 1-800-227-2600</p> <p>3 WORKING DAYS UTILITY NOTIFICATION PRIOR TO CONSTRUCTION</p>	<p><b>DO NOT SCALE DRAWINGS</b></p> <p>CONTRACTOR SHALL VERIFY ALL PLANS, EXISTING DIMENSIONS &amp; CONDITIONS ON THE JOB SITE &amp; SHALL IMMEDIATELY NOTIFY THE ENGINEER IN WRITING OF ANY DISCREPANCIES BEFORE PROCEEDING WITH THE WORK.</p>																																																																									





# Behind-the-meter Design Template

DRAWING INDEX		
SHEET NO:	SHEET TITLE	REV NO:
T1.0	TITLE SHEET & PROJECT DATA	0
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ZONING DISTRICT: RH - HIGH DENSITY RESIDENTIAL		

## Drawing Organization

- Title Sheets
- Civil Sheets
- Electrical Sheets
- Structural Sheets
- Reference Sheets





# Behind-the-meter Design Template

## PROJECT DESCRIPTION

- INSTALL (20) LEVEL 2 CHARGING PORTS
- INSTALL (2) UTILITY METERS
- EACH EV STALL IS ASSIGNED TO A SPECIFIC UNIT/RESIDENT
- **CBC 11B-228.3.2 EXCEPTION #1: EVCS NOT AVAILABLE TO THE GENERAL PUBLIC AND INTENDED FOR USE BY A DESIGNATED VEHICLE OR DRIVER SHALL NOT BE REQUIRED TO COMPLY WITH CBC SECTION 11B-228.3.2**
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## EV ADA Exemption

- **Provide ADA EV Exemption on the First Title Sheet**
- **California Building Code 11B-228.3.2**

# Hockey Puck Meter Panel – Front and Back

## Customer Side

- 600A Main Breaker
- 40A Branch Breakers (up to 32 of them)



## PG&E Side

- Hockey Puck meter
- Incoming Service Cables



# Pre-cast EV Base (by OldCastle)





# Pre-cast EV Base (by OldCastle)





# Pre-cast EV Base (by OldCastle)





## **Two Main Load Management Techniques:**

1. Panel Level Load Management
2. Pedestal Level Load Management  
(or Circuit Level Load Management)





# Panel Level Load Management

120A  
Total Amperage Available



All vehicles charging share equal power based on their maximum charge rate.





# Panel Level Load Management

120A

Total Amperage Available



When a new car plugs in, power is redistributed equally among all cars.



Source of image: ChargePoint

# Panel Level Load Management

120A

Total Amperage Available



When a new car plugs in, power is redistributed equally among all cars.

# Panel Level Load Management

120A  
Total Amperage Available



When a car leaves or finishes charging, available power is redistributed among the remaining cars.

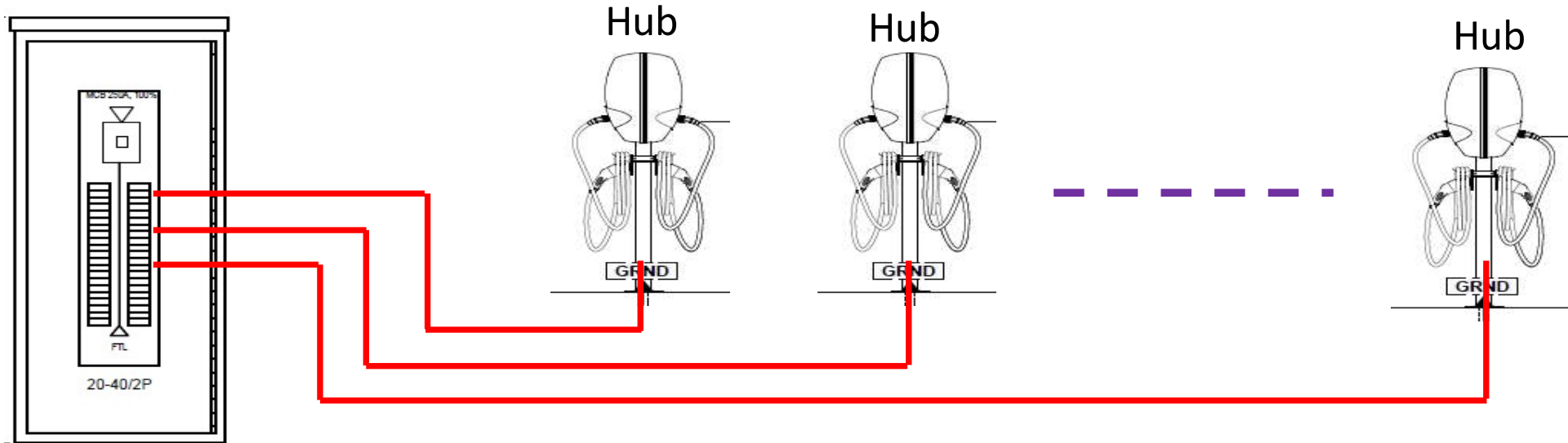
## ***Panel Level Load Management in-practice:***

- Successfully installed at large Multi-Unit Dwelling (MUD) complexes
- Example: Installed ~100 chargers with ~45% capacity
- Resulted reasonable deployment cost and acceptable customer charging experience



When a car leaves or finishes charging, available power is redistributed among the remaining cars.

# Pedestal Level Load Management



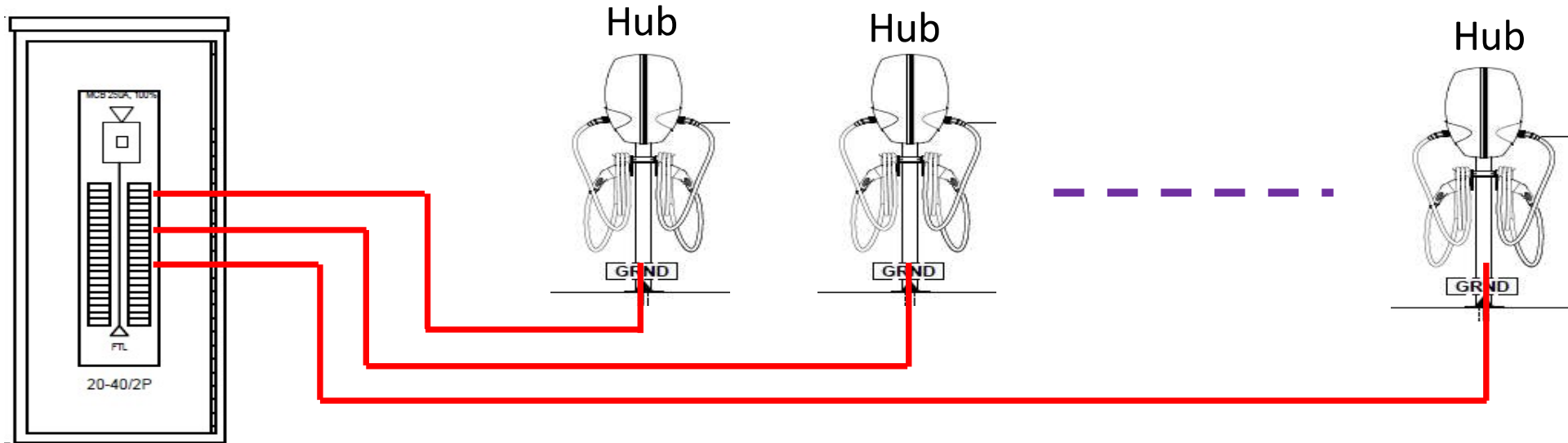
Share 6.7 kW (or 32A) of power between the 2 chargers at the same pedestal

- Use a single 40A branch circuit for each dual port charger location
- Pull only one set of (2) #6 and (1) #8 AWG THWN-2 CU from breaker panel to each of the dual charger location
- Use POWER LIMIT feature to limit the power draw to 6.7 kW (or 32 amps) for the 2 chargers on the same pedestal



## Pedestal Level Load Management in-practice:

- Successfully installed at EVCN site
- Reduce # of 40A breakers by half
- Reduce the utility power requirement by half



- If only one charger on the pedestal is used, the EV will receive the full 32A
- If both chargers on the pedestal are used, each EV will receive half power, 16A



# Load Management – Case Study (MUD)

- On average, each EV needs 30-50 miles of charging each day.
- On average, Level 2 charger (7.2 kW max) provides 25 miles of RPH (Range Per Hour)
- MUD customers typically connect the EV at night for charging from 11 pm to 7 am.
- Under the worst case when all chargers are connected with the 50% load management implemented, it takes 4 hours to provide 50 miles of charging range.
- All EV will be fully charged when the car is used at 7 am.
- During the day time hours, it is expected most of EV are out. It is expected the user will receive full 32A power during day time use.

# Load Management – Heavy Commuter

- Hey! I am a heavy commuter and need 100 miles of charging each day.
- Under the worst case when all chargers are connected with the 50% load management implemented, it takes 8 hours to provide 100 miles of charging range.
- From 11 pm to 7 am, that's exactly 8 hours.
- My EV will be fully charged when I pick up the car at 7 am in the morning.
- I am happy.



# Break



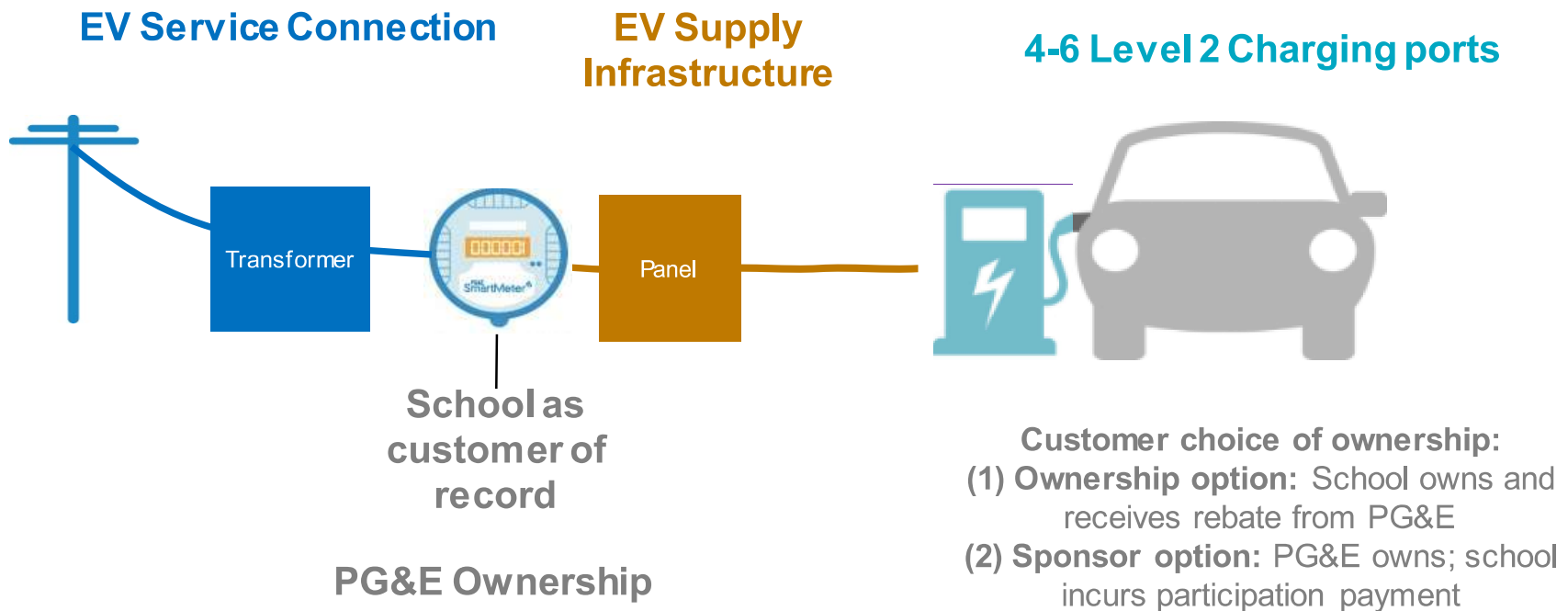
Together, Building  
a Better California

# EV Schools

## Program Summary:

- **Scope:** 20 campuses, 80-120 ports
- **Time/Budget:** 2-year, ~\$5.8M
- **Sites:** Lower and Higher Education—4-6 charge ports per site
- **Incentives:** Rebates or participation payment based on site ownership

## EV Charge Schools Site Design







# EV Charge Schools Proposed and Modified Rebate

## PG&E Proposed Rebate Structure

PG&E proposed a rebate/participation structure similar to EV Charge Network

### Ownership option:

- Site owns the charger receives rebate **equal to the base cost of charger**
- Site host pays ongoing network/maintenance costs

### Sponsor option:

- PG&E owns the charger, site host pays a participation payment
- PG&E pays ongoing network/maintenance costs

## CPUC Modified Rebate Structure

CPUC adjusted rebate structure to provide higher incentive for site host ownership

### Ownership option:

- Site owns the charger receives rebate **equal to the cost of the charger and ongoing network/maintenance costs**
- Site host pays ongoing network/maintenance costs

### Sponsor option:

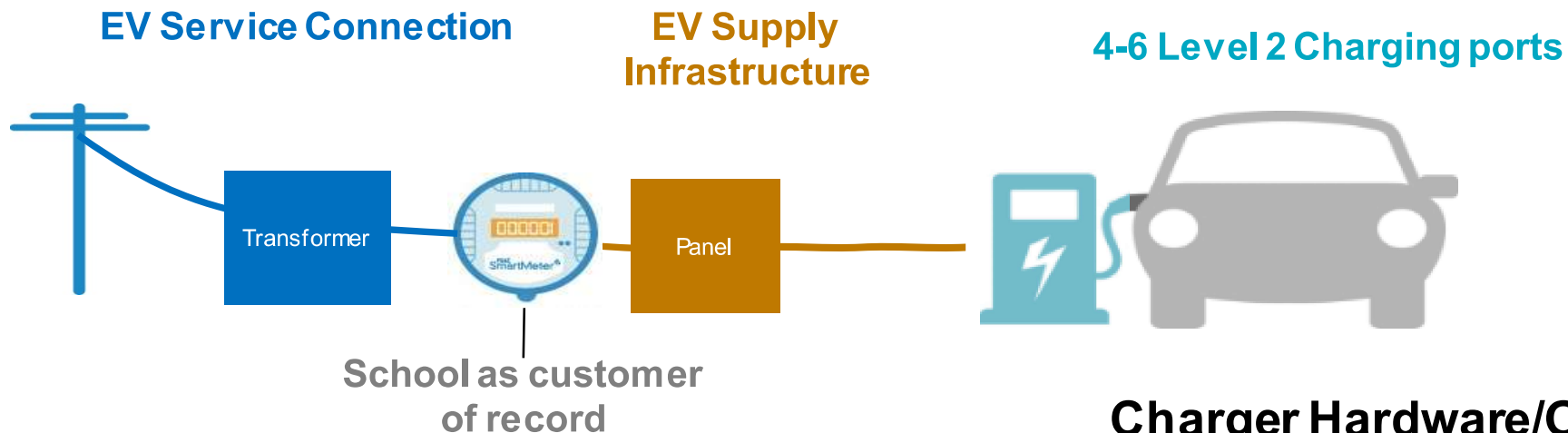
- PG&E owns the charger, site host pays a participation payment
- PG&E pays ongoing network/maintenance costs

**CPUC directs utilities to determine how the site host rebate will be calculated and distributed**

# EV Charge Schools Rebate Structure

## Make Ready

- PG&E responsible for design and construction of EV Service Connection & Supply Infrastructure (Make-Ready)
- PG&E covers full cost of the infrastructure



## Charger Hardware/O&M

- Site Host responsible for charger hardware, ongoing operation and maintenance
- PG&E provides upfront rebate includes one-time charger cost and 8-year cost of network and maintenance



# EV Charge Schools Rebate Structure

## Site Host Rebate Calculation:\*



## Rebate Cost Data

- Hardware, network and maintenance is consistent with equipment from EV Charge Network
- PG&E will leverage cost from EVCN RFP/RFQ to develop rebate amount
- Standard warranties will be included in cost of charger hardware

## Next Steps

- File a tier-3 Advice Letter with rebate calculation and supporting documentation

# Appendix

# EV Market Update

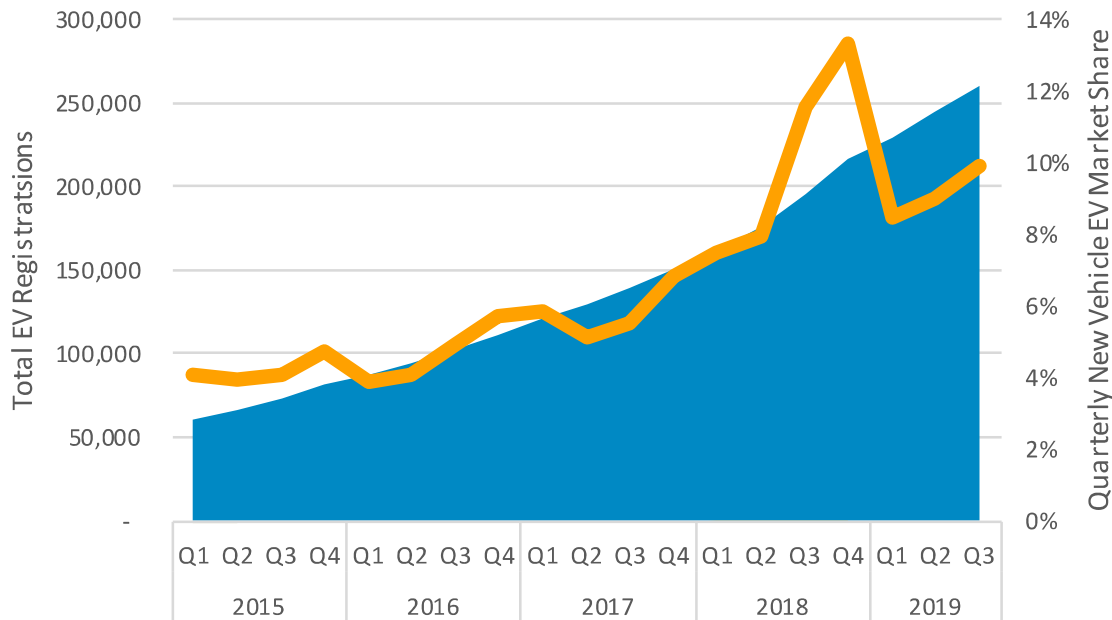


# Q4 2019 EV Market Update

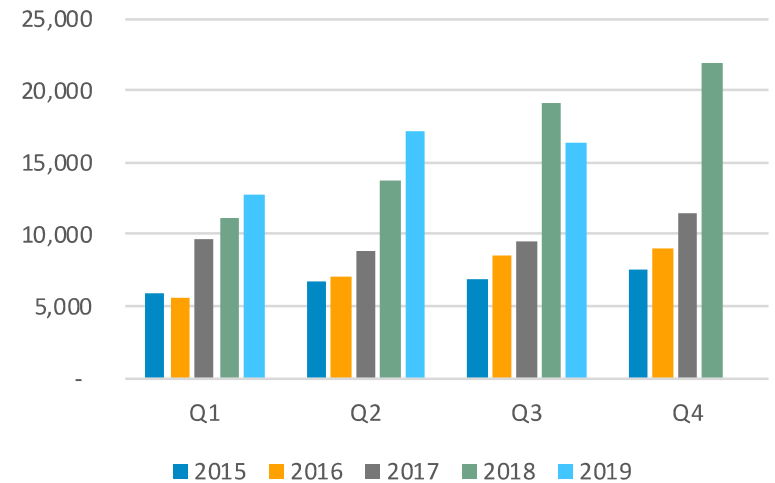
2 7 0 , 5 5 7

**EVs registered** in PG&E service territory, through November of 2019

### Cumulative New EV Registrations PG&E Service Territory



### New EV Registrations by Quarter



Source: EPRI, Based on external registration data through Nov 2019



# EV Charge Network



# Summary of Ports and Installation Time

## Port Approvals and Installations

*Cumulative and averages for EV Charge Network program through Q4 2019*

Number of total ports approved	4894
Number of ports installed	2293
Average number of ports approved per site	24
Average number of ports installed per site	19

## Average site construction and charger installation time

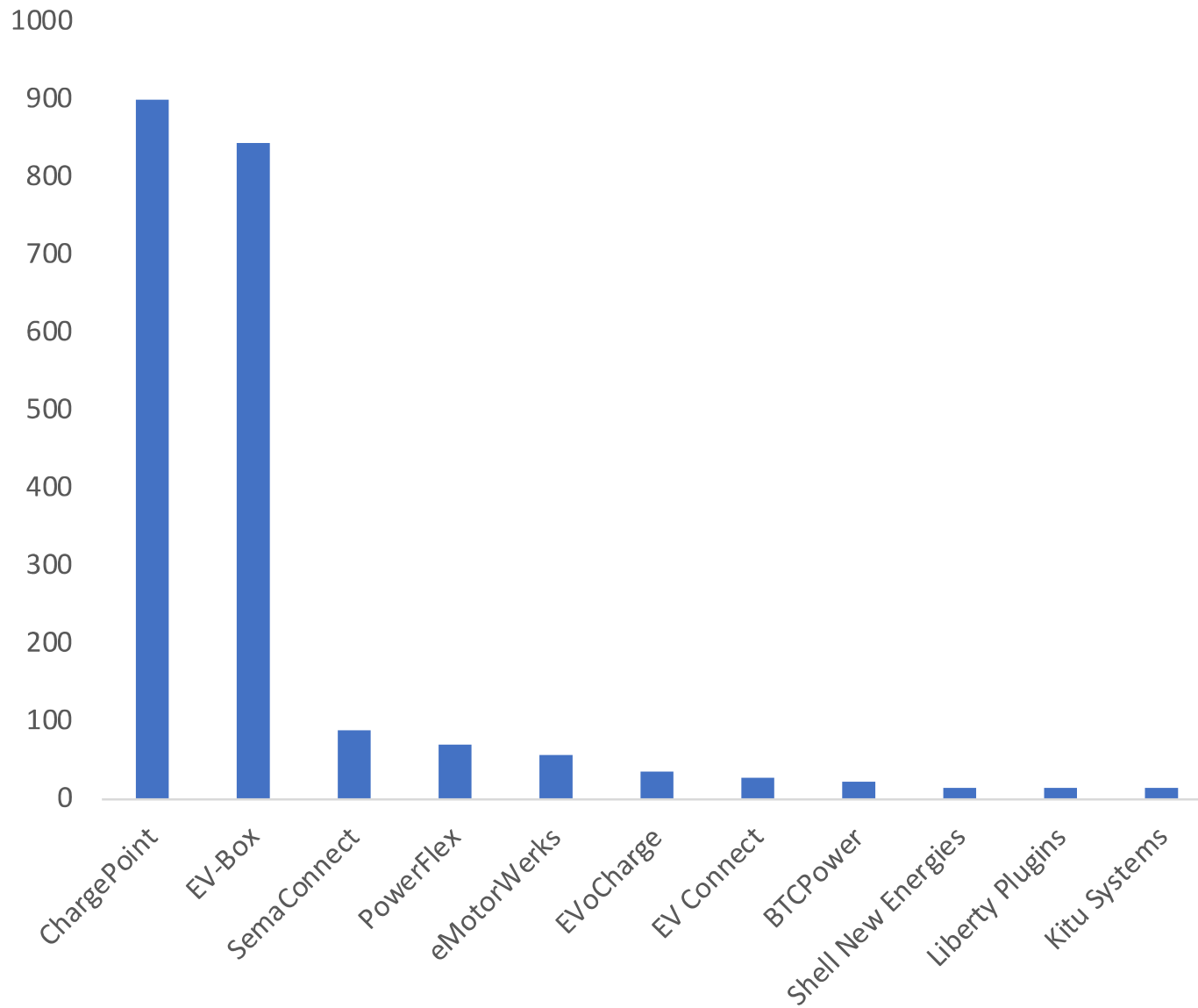
*Averages for EV Charge Network program through Q4 2019*

Average Q4 total construction duration (in days)	46
Average Q4 total charger installation time* (in days)	6.2

\*This is the duration of the installation of the chargers on top of the make-ready infrastructure.



# Installed Ports per Primary Vendor



Note: Data as of Dec. 31, 2019

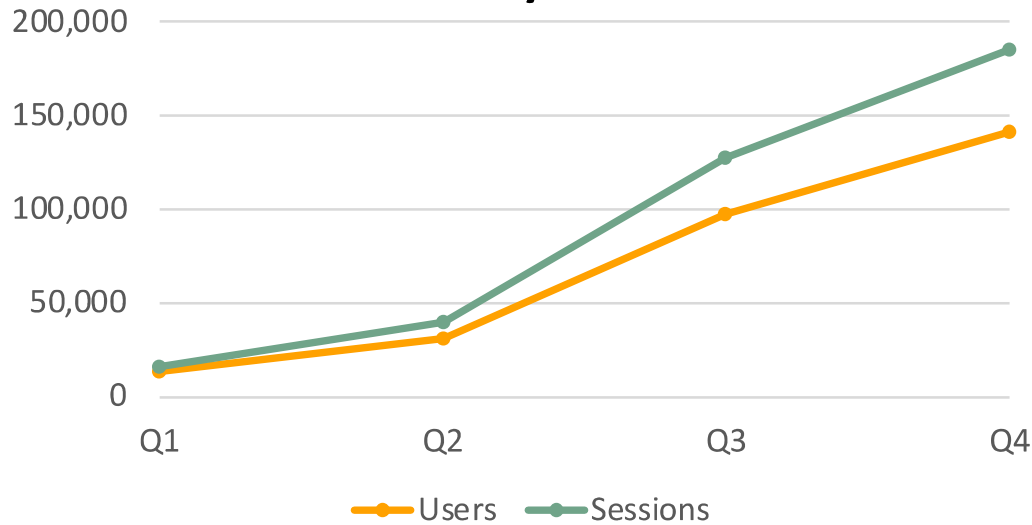


# EV Savings Calculator

ev.pge.com

PG&E tool	2019 unique users	2019 total sessions
Solar calculator comp.	n/a	~35,595 *
<b>EV Savings Calculator</b>	<b>141,000</b>	<b>185,000</b>

## Quarterly Metrics



- >5,800 total hours of engagement in 2019

**Refine Match Score**

ROUNDTRIP COMMUTE: 35 Miles

BUDGET AFTER INCENTIVES: \$25,000

MINIMUM SEATS: 2 seats

HOME CHARGING AVAILABILITY: Level 2

**Filter**

FUEL: All-Electric (selected), Plug-in Hybrid

TYPE: Sedan, Hatchback, Coupe, Crossover, Minivan, SUV, Wagon, Truck

**Vehicle Grid:**

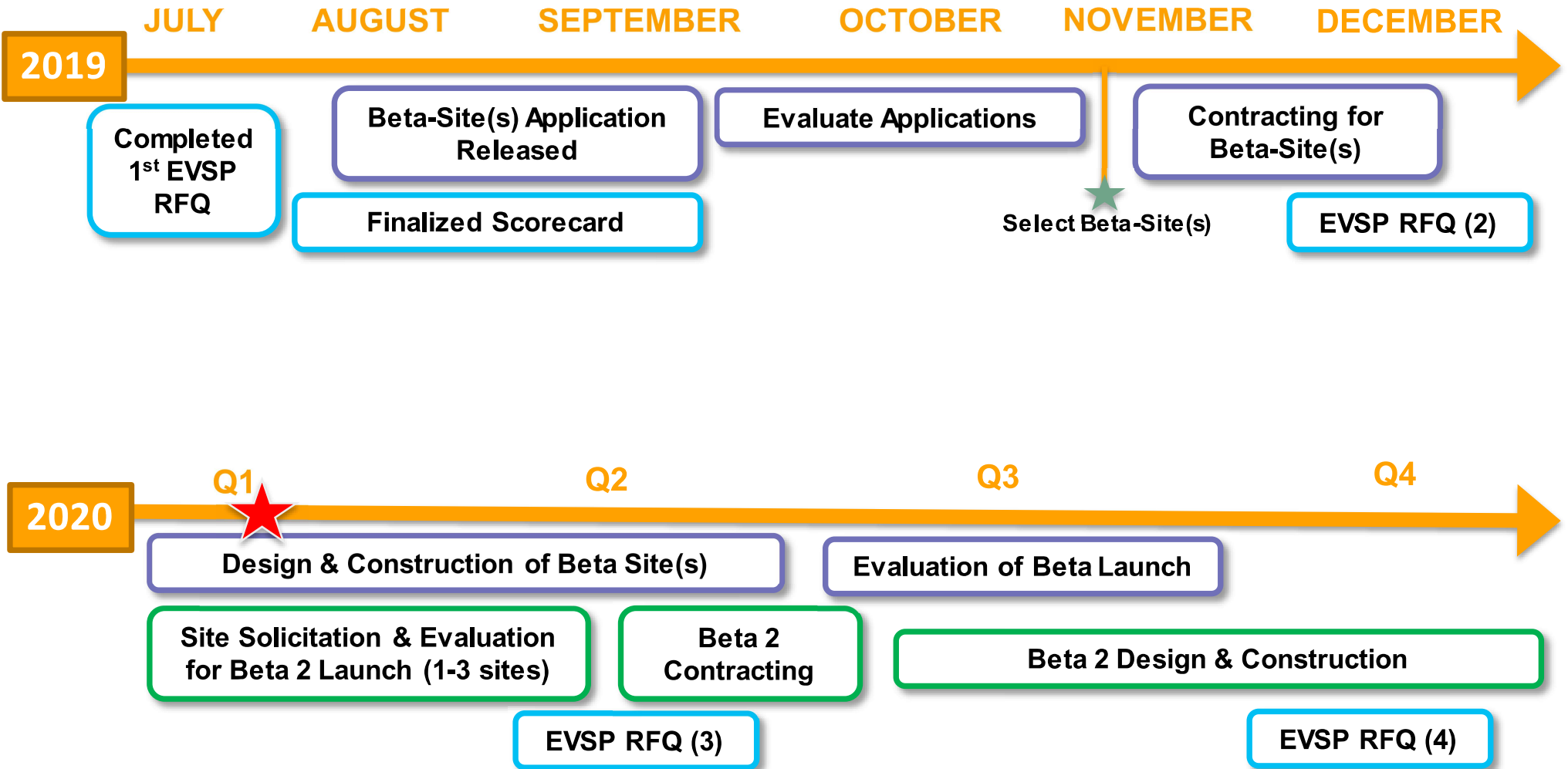
Model	Electric Range	MSRP	After Incentives	Match Score
Nissan LEAF PLUS	226 miles	\$36,550	\$23,250	100
Hyundai Kona Electric	258 miles	\$37,495	\$26,695	97
Nissan LEAF	150 miles	\$29,990	\$15,690	97
Kia Niro EV	239 miles	\$38,500	\$27,700	95
Hyundai Ioniq Electric	124 miles	\$30,315	\$19,515	94
Volkswagen e-Golf	125 miles	\$31,895	\$21,095	94
Ford Focus Electric	-	-	-	-
Kia Soul EV	-	-	-	-
Chevrolet Bolt EV	-	-	-	-

\*There is no active marketing campaign for the solar calculator

# EV Fast Charge & EV Fleet



# EV Fast Charge Timeline





# Updated list of qualified EVSPs for Fast Charge

Four new vendors qualified in January as EVSPs

Qualified in June 2019

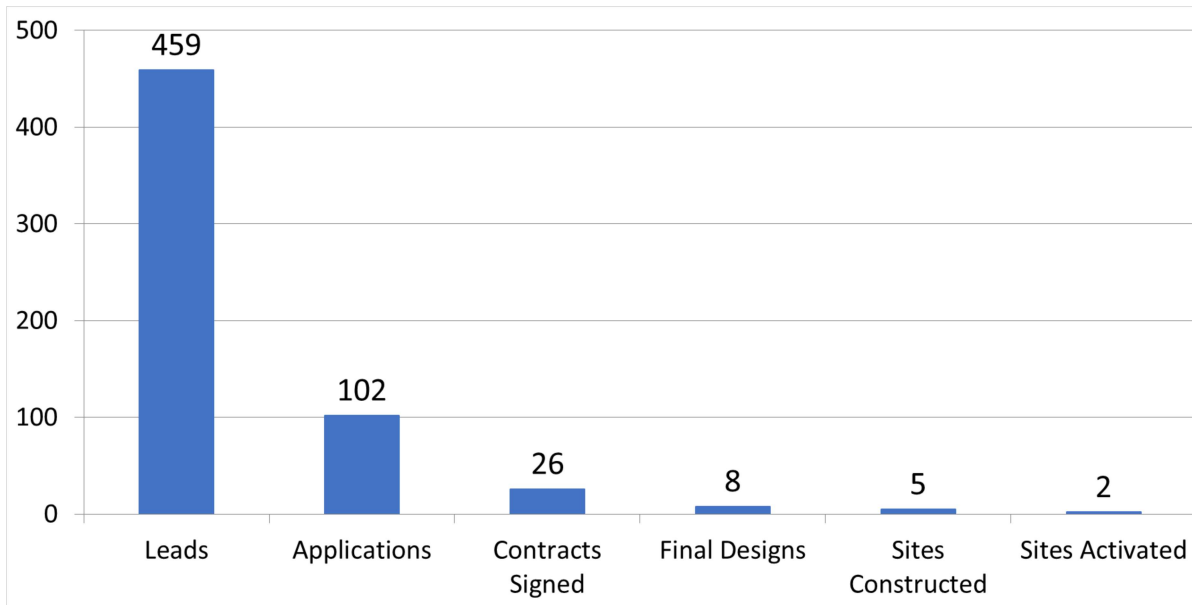
Vendor	Hardware Used
	ChargePoint
	ABB BTC
	ABB BTC EFACEC TRITIUM
	BTC TRITIUM
	ABB EFACEC TRITIUM
	TRITIUM
	ABB EFACEC TRITIUM
	ABB

Qualified in December 2019

Vendor	Hardware Used
Enel North America	Tritium
National Car Charging	ChargePoint
Oasis Charger Corp dba JuiceBar	Efacec Tritium
Siemens Energy, Inc.	Tritium



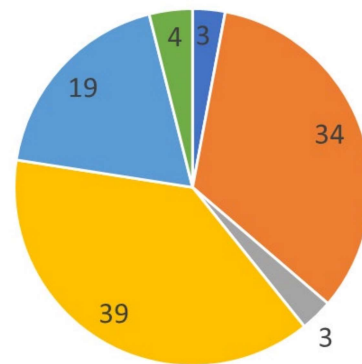
# EV Fleet Application Pool



## Highlights

- As of Q4 2019, PG&E has contacted 459 leads to increase participation in the program
- Of those, 102 have submitted applications, 26 have signed contracts, and 5 have construction complete
- The below pie charts give a breakdown of the applications per market segment and the number of vehicles estimated to be procured by these customers

Applications per Market Segment



102 in Total

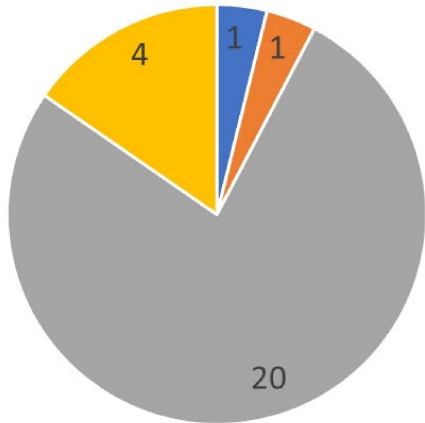
- Forklift
- Medium Duty Vehicle
- Other Heavy Duty Vehicle
- School Bus
- Transit Bus
- Truck Refrigeration Unit (TRU)





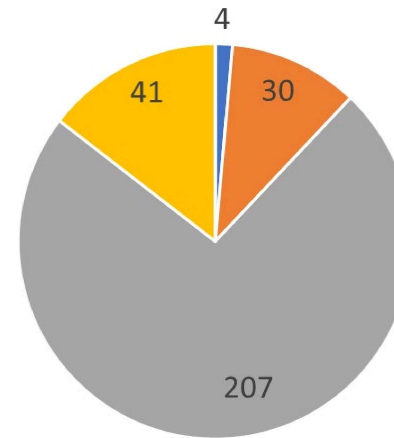
# EV Fleet Signed Contracts

**Contracts per Market Segment**



**26 in Total**

**Contracted Vehicles per Market Segment**



**282 in Total**

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We are currently experiencing more success with Schools since many of them receive Grants which provide important financial support towards their electrification goals